

Are you ready for your next exciting career opportunity?

Prairie Mobile Communications is Canada's largest independently owned provider of wireless communication technologies. With 25 locations across Canada, we are one of Kenwood Canada's largest Land Mobile Radio Dealers and one of SaskTel's largest Authorized Dealers. We offer SaskTel Cellular & Data, Internet and Max TV services in Saskatchewan, along with two-way radio sales and service throughout British Columbia, Alberta, Saskatchewan, Manitoba and Ontario. We are proud to partner with SaskTel, Kenwood, Motorola, Icom, L3Harris, PBE and many other great companies!

The Role:

We are growing and looking to build a team of exceptional talent who share our core values of positive energy, curiosity, people power and ownership thinking, and will place an emphasis on enhanced customer experience. We are looking for a leader with a proven track record in sales and customer service for a **Wireless Store Manager** opportunity to join our team in **Regina, SK**.

The Wireless Store Manager inspires and retains a high performing team, creates a climate of positive work environment, and delivers excellent customer service. Reporting to the Regional Manager, the Wireless Store Manager will provide leadership and manage day-to-day store operations. This role will join a dynamic team of leaders and team members alike, in a respectful and exciting work environment fostered by our company culture values. The Wireless Store Manager succeeds through positive energy, driving results, and developing and motivating the team to reach personal and store goals.

Key Duties:

- Oversee and manage day-to-day branch operations.
- Maintain stability and reputation of the store by complying with and enforcing the Company's operational, personnel and general policies and procedures.
- Maintain professional and technical product/services knowledge.
- Identify and solicit new clients and business avenues; promote sales to existing clientele and develop relationships with corporate and residential customers.
- Manage selling and customer service activities and staff competence in these areas to optimize and sustain sales performance, profitability, and customer satisfaction.
- Maintain store staffing to recruit, train, coach, counsel, and discipline employees.
- Upgrade product knowledge on a continual basis and keep abreast of current trends, prices, promotions, and services.

Qualifications:

- A high school diploma or equivalent; formal Business Administration or similar education preferred.
- A minimum of five (5) years of management and/or supervisory experience, along with minimum two (2) years of direct sales experience in a customer focused environment.
- Effective leadership skills, with a strong focus on business operations and processes.
- High level of integrity, confidentiality, and accountability.
- Highly flexible with solid interpersonal skills.
- Strong analytical and problem-solving skills.
- Ability to work independently as well as part of a team.
- Strong organizational and time management skills.
- Proficiency in Microsoft Office applications - Word, Excel, and Outlook.
- Working knowledge of ERP systems (Epicor/rQ Metrix) an asset.
- Valid Driver's License for travel between locations as required.
- Availability to work days, weeknights and weekends.

Why Choose Prairie Mobile:

- Competitive base along with a commission structure.
- Comprehensive benefits including extended health, dental, vision and more.
- RRSP matching and Educational Assistance Program.
- Continued support to succeed in your role.

Our passion and expertise are the reasons our people are true industry leaders. We personally connect with others to help understand their needs and effectively use our products. By building an intentional culture, we create a framework that is customer-intimate, opportunity-based, and shareholder-focused. If you are looking to join a team that is results-oriented, adaptable, and possess a high and positive can-do attitude, we welcome your application submission.



Find your fit and help us connect people to what's important to them.

To apply, please submit your resume online at prairiemobile.com/careers or send an e-mail to careers@prairiemobile.com. Please include the position and location you are applying for in the subject line.

Prairie Mobile Communications is an equal opportunity employer.

We thank all applicants for their interest. Only those selected for interviews will be contacted.