

PRAIRIEMOBILE

COMMUNICATIONS

COVID-19 Update: As an essential service during these challenging times, Prairie Mobile Communications remains committed to serving our communities and customers. We are closely monitoring the COVID-19 situation and want to ensure you that the safety of our team members and customers is always top priority. We continue to be on the lookout for top talent to fill key roles based on the requirements of our businesses. There may be delays as we navigate through new procedures and maintain business continuity. Please continue to check our job listings, apply online and follow us on our social media channels for the latest updates. Thank you for your patience and stay safe.

JOB OPPORTUNITY

WIRELESS STORE MANAGER – SASKATOON, SK

***Are you ready for your next exciting career opportunity?
If you have retail management experience and passion for wireless technology, we have
an opportunity for you!***

Prairie Mobile Communications is looking for a leader with a proven track record in sales and customer service for a **Wireless Store Manager** opportunity at our location in Saskatoon, SK. Prairie Mobile is a leading Wireless Communications sales and service with 20 locations across Canada. We are one of Kenwood Canada's largest Land Mobile Radio Dealer and one of SaskTel's largest Authorized Dealers. We provide equipment and services that deliver wireless technology solutions including cell phones, 2-way radios, pagers, boosters, satellite phones, networks, towers, and related accessories.

Job Duties:

- Oversee and manage day-to-day branch operations
- Maintain stability and reputation of the store by complying with and enforcing the Company's operational, personnel and general policies and procedures
- Manage upkeep and condition of the store's general appearance, equipment, and fixtures
- Maintain professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing professional networks, and participating in community events
- Identify and solicit new clients and business avenues; promote sales to existing clientele and develop relationships with corporate and residential customers
- Manage selling and customer service activities and staff competence in these areas to optimize and sustain sales performance, profitability and customer satisfaction
- Maintain inventory control ensuring adequate stock levels of product and literature
- Respond to customer complaints and comments; liaise with carriers, suppliers and other partners as required
- Maintain store staffing with the support of Human Resources to recruit, train, coach, counsel, and discipline employees; provide assistance and resolutions to all employee issues
- Upgrade product knowledge on a continual basis and keep abreast of current trends, prices, promotions and services
- Perform other duties as assigned

Qualifications:

- A high school diploma or equivalent; formal Business Administration or similar education preferred
- A minimum of five (5) years of management and/or supervisory experience, along with minimum two (2) years of direct sales experience in a customer focused environment
- Effective leadership skills, with a strong focus on business operations and processes

- High level of integrity, confidentiality, and accountability
- Highly flexible with solid interpersonal skills that allow one to work effectively in a diverse working environment
- Strong analytical and problem-solving skills
- Ability to work independently as well as part of a team
- Strong organizational and time management skills
- Proficiency in Microsoft Office applications, including Word, Excel, and Outlook
- Working knowledge of ERP systems (Epicor/rQ Metrix) an asset
- Flexible availability (days, evenings, and weekends)
- Valid Driver's License

Prairie Mobile team members enjoy:

- Competitive salary base in addition to commission and bonus opportunities
- Comprehensive benefits including health, dental and vision plan
- Educational Assistance Program and RRSP Matching eligibility after one year
- Continued support to succeed in your role
- Respectful and fun workplace environment driven by our company culture values



Find your fit and help us connect people to what's important to them.

To apply, please submit your resume online at prairiemobile.com/careers or send an e-mail to careers@prairiemobile.com. Please include the position and location you are applying for in the subject line.

***Prairie Mobile Communications is an equal opportunity employer.
We thank all applicants for their interest. Only those selected for interviews will be contacted.***